

### Milton FBLA - Fundraising Advice

- Our chapter has focused primarily on the selling of merchandise/school spirit items
  - Sold lollipops from a company we met at the National Leadership Conference (<http://ozarkdelight.com/>)
  - For our school's pep rally, we sold bandannas corresponding with each class's color. In years past, we have sold small towels corresponding with each class's color.
  - Leading up to Christmas this year, we sold customized Milton ornaments for \$5 each
  
- Leading up to the National Leadership Conference we have gone around to local businesses and talked to them about what our club is/ how it benefits young adults at Milton High School. We transitioned this to asking if they'd be willing to sponsor us/donate money for our trip. This has been very successful.
  
- Overall, we have been able to do so well fundraising by simply putting the hours in
  - They have an incentive to do well in sales because they know that the money goes directly back into their club
  
- We would advise other clubs to simply pick a few items that they could envision their classmates buying, and give them a go. With some hustle and dedication, sales are easier to come by than one might think.